



January 13, 2011

Compatible Electronics TCB  
114 Olinda Drive  
Brea, California 92823

Subject: TCB application submittal  
FCC ID: W9B15010303-A SmartCrop® Base Station  
FCC ID: W9B15051102-A SmartProfile™  
FCC ID: W9B15050802-A PivotScout™

Gentlemen:

We, Smartfield, Inc., would like to declare that the applications being submitted for the devices listed above in the Subject line. These devices have not been submitted to another TCB or FCC certification.

All items listed above are to be installed only by Smartfield™ Certified Dealers. The requirement for sale of products and certification are as follows:

- All items listed above cannot be sold to retail, to the general public or by mail order.
- These items are to be sold ONLY to and by Smartfield™ Authorized Dealers.
- Dealers must approve and sign a Smartfield™ Authorized Dealer contract before selling of product.
- Dealer must attend a Smartfield™ Orientation after signing a Dealer Contract.
- Dealer must go through extensive training, facilitated by a Smartfield™ employee, on the installation process.
- Dealer must install a Base Station unit as part of the hands on experience.
- Upon Dealer Certification, the Dealer is able to provide End User Training to designated installation crew.
- Dealers are to provide Smartfield™ with a list of all Certified Installers to be kept in Dealer records.
- Any installations that are not performed by a Certified Installer will void equipment warranty.
- All items listed above are not intended for the general public, but for industry/ commercial use.

If you have any questions, please do not hesitate to contact us at (877) 412-8940 ext. 222.

Sincerely,

Tommy Martin  
Chief Executive Officer