



To Whom It May Concern:

The following is Cascade Networks' sales policy:

Cyclone sells through sales channels and directly only to qualified technical installers and operators with expertise in networking, RF and in-field installation experience.

Cascade Network's Channel Program requires that all of our partners must possess the following to qualify for the program:

- Wireless Knowledge - Strong RF expertise, network design & installation capabilities.
- Support Capabilities - Ability to provide post sales and maintenance support.
- Technical Training - Maintain a minimum of one engineer on staff that has completed the Cyclone/Motorola Canopy Technical Training course.

For direct sales, detailed installation instructions are included in our documentation stipulating that the hardware must be installed by a qualified professional. Cascade Networks also offers professional services to those that do not have adequate experience to install the equipment.

Signed:

A handwritten signature in black ink that reads "Brian Magnuson".

Brian Magnuson
President